

To: Williams, Laura[williams.laura@epa.gov]
Cc: Girouard, Scott[girouard.scott@epa.gov]; Ostrander, David[Ostrander.David@epa.gov]; Mills, Bethany[Mills.Bethany@epa.gov]; Ackerman, Joyce[Ackerman.Joyce@epa.gov]
From: Myers, Craig
Sent: Wed 10/7/2015 9:14:21 PM
Subject: Re: In-Situ Quote Acknowledgement - U.S. EPA

Steve Merritt is working it for me. That is correct, we're purchasing the unit directly. We do enough of this work that it makes sense to have it over the long term, then it becomes easier to turn service on when we need the telemetry. Also, if we own it, we can see if we can send the info directly into Viper and avoid passing it through In-Situ.

Sent from my iPad

On Oct 7, 2015, at 3:10 PM, Williams, Laura <williams.laura@epa.gov> wrote:

Craig,

If I'm reading the sales quote correctly, the \$7,715.69 will pay for one unit to remotely monitor the Gold King water level for 12 months. Correct? Also, you are looking to procure this independently of ERRS or START. Let me know if I've got this right and I will get the PR moving forward (unless you're already making this happen). I've identified our funding source. Thanks, lw

From: Girouard, Scott
Sent: Wednesday, October 07, 2015 11:24 AM
To: Myers, Craig; Williams, Laura; Ostrander, David
Cc: Mills, Bethany
Subject: Re: In-Situ Quote Acknowledgement - U.S. EPA

- Get a PR in and I will issue a PO right away. Local small business that we have done business with before.

From: Myers, Craig
Sent: Wednesday, October 7, 2015 11:06 AM
To: Williams, Laura; Ostrander, David

Cc: Girouard, Scott

Subject: Fwd: In-Situ Quote Acknowledgement - U.S. EPA

Laura,

Steve asked me to chase down a solution to remote monitoring of water level in the Gold King over the winter. This is what I found. This is the company that DRMS uses for water level monitoring in mine drainage, so we know the sensor will function in this environment. I know the telemetry will work - it's iridium based. I know ERT can take the data feed from the unit and serve it via Viper, so we'll have an alarm/notification system of sorts.

We need to sole source this, and we need to do it soon, as the lead time is 30 days. We'll be bumping up against weather as it is. Please let me know if this can happen. Thanks.

Craig

Sent from my iPad

Begin forwarded message:

From: Tony Walker <awalker@in-situ.com>

Date: October 2, 2015 at 3:04:56 PM MDT

To: "myers.craig@epa.gov" <myers.craig@epa.gov>

Cc: "epaulk@in-situ.com" <epaulk@in-situ.com>

Subject: In-Situ Quote Acknowledgement - U.S. EPA

Dear Craig,

Thank you for requesting a quote from In-Situ! On behalf of Eric Paulk, please find a copy of the quote acknowledgement attached.

At your earliest convenience, please print this out and review the quote to ensure that the items and quantities are correct. For export compliance, please be sure to let me know if the site of first install for the items on the attached will be outside of the U.S.A. If there are any changes that need to be made, please contact me as soon as you can so as not to experience any delay in your purchasing process.

Thank you for your interest in In-Situ products, and please contact either Eric or myself anytime if we can be of any additional assistance.

Sincerely,

Tony Walker
Inside Sales
Environmental & Aquaculture
In-Situ, Inc.
221 E. Lincoln Ave
Fort Collins, CO 80524
Office: (800) 446.7488
Direct: (970) 498.1574
Fax: (970) 498.1598
awalker@in-situ.com
www.in-situ.com

If you have any technical questions about your current equipment, or technical questions on any upcoming projects, our technical support team has a vast in-depth knowledge of all of our products and are available for you 24/7.

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